
From: Richard Kahn [REDACTED]>
Sent: Monday, June 8, 2015 5:59 PM
To: jeffrey E.
Subject: LSJE Dock Fenders
Attachments: Dock Fender patterns - June 2, 2015.pdf; Untitled attachment 00209.htm

attached is email from Michael (C Marine) regarding his =esire to sell fenders to LSJE he has now lowered his =rice from 31,292.41 (30,593.90 + 698.51 shipping) to 29,000.00 to 27,750 (discount of 11.3% which includes fenders/end =ieces / bolts and shipping) note this was for =riginal design and included 156 fenders

if we go to new pattern below 27,750 =ill be reduced by approximately 7,500 for total cost of =0,250

please =dvide if you still would like to go with new Techno Rubber 11181 =enders or C Marine in addition please confirm we =ill be using new pattern below thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington =venue 4th Floor
New York, NY 10022

[REDACTED]

Date: June 6, 2015 at 9:32:31 AM EDT

Subject: Little St James

From: Michael C <cmarineproducts@gmail.com>

To: Richard Kahn <RichardKahn12@gmail.com>, Daphne Wallace <DaphneWallace12@gmail.com>

Rich =nbsp; I would like to see my bumpers in Little St James marina =nbsp; I would split the difference from 29,000. to 26,500. the =ackage would now be 27,750.00.. Let me

know =f this will work. Mike

On Jun 5, 2015, at 3:35 PM, Lesley Groff <Lesley.Groff@EFTA.org> wrote:

Jeffrey has chosen the "Techno Rubber 11181" for the =oat...it was the long one of all 3 choices...do you need these back? =nbsp;

Begin forwarded message:

From: =/b>Richard Kahn <[REDACTED]>

Date: =/b>June 5, 2015 at 3:04:47 PM =DT

Subject: =/b>Dock =enders

To: =/b>"jeffrey E." <jeevacation@gmail.com>

Leo just picked up 2 =amples to bring to you for your review

Overview of =enders:

C Marine

Package 3 =n below email from C Marine - i was able to negotiate 29,000 for 156 =enders / end pieces / bolts / washer and shipping

Cost per fender = 176.73

Measurements:

10" W x 5" H x 36" L

total coverage =or 156 fenders = 1,560" W x 780" H x 5,616" L

Techno =ubber

Style 11181 - =rey

Measurements:

5" W x 2" H x 12"=L

Cost per Bumper =3D 13.25

in order for us to achieve 36" we will need 3 of =bove one foot fenders

in addition in order to =chieve 10" W (of C Marine) we will need double rows =2x)

5616"=Length from C Marine / 12" = 468 1 foot pieces then we must double to =chieve same Width = 936 x 13.25 per fender = 12,402 =ost before end pieces / bolts / washers

questions:

- a) do =ou like style?
- b) is it to firm?
- c) is 2" H enough vs 5" H from C =arine

Hamilton =arine

Style =am-db-75b

attached in bag are two other types of grey colors for your review
white piece is to give example of larger size

Measurements:

4" W x 4" H x 12"=L

Cost per Bumper =3D 24.13

in order for us to achieve 36" we will need 3 of above one foot fenders
in addition in order to achieve 10" W (of C Marine) we will need 2.5x rows

5616" Length from C Marine / 12" = 468 1 foot pieces then we must multiply by 2.5x to achieve same Width =
1,170 x 24.13 per bumper = 28,232 cost before end pieces / bolts / washers

questions:

- a) do you like style? ;
- b) is it to firm?
- c) =arlos claims that are for more of a commercial application such as tug =oats

Also for your consideration was that if we proceed with new pattern (first one below) we will only require the following pieces per =arlos

If we keep use new pattern C Marine Savings =ould be 156 - 114 fenders = 42 x 176.73 = 7,422.66

Date: June 3, 2015 at 3:16:13 PM EDT

From: Carlos Rodriguez <carlos7712@yahoo.com> >

Reply-To: Carlos Rodriguez <carlos7712@yahoo.com>

To: Richard Kahn <richardkahn12@gmail.com> <mailto:richardkahn12@gmail.com>

Subject: Re: Fwd: Dock fender patterns - June 2, 2015

Greetings =ich.

New pattern going all the way to end takes 114 pieces and 4 corner pieces.

New pattern going stopping were I recomend 95 pieces and 4 corner pieces.

Anna will be scaning a =iagram I put together for you.

Thanks

Carlos

On Wednesday, June 3, 2015 1:17 PM, Richard Kahn <richard.kahn.12@gmail.com> wrote:

jeffrey likes the first pattern below

can you please run two scenarios for this pattern determining how many feet (pieces) and endcaps we will need for below:

- 1) new pattern below all the way to end including shallow water
- 2) new pattern below stopping where you are recommending

can you please complete this now as I will be meeting with Jee at 4pm and would like to review with him this afternoon

thank you

</=ody>

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